



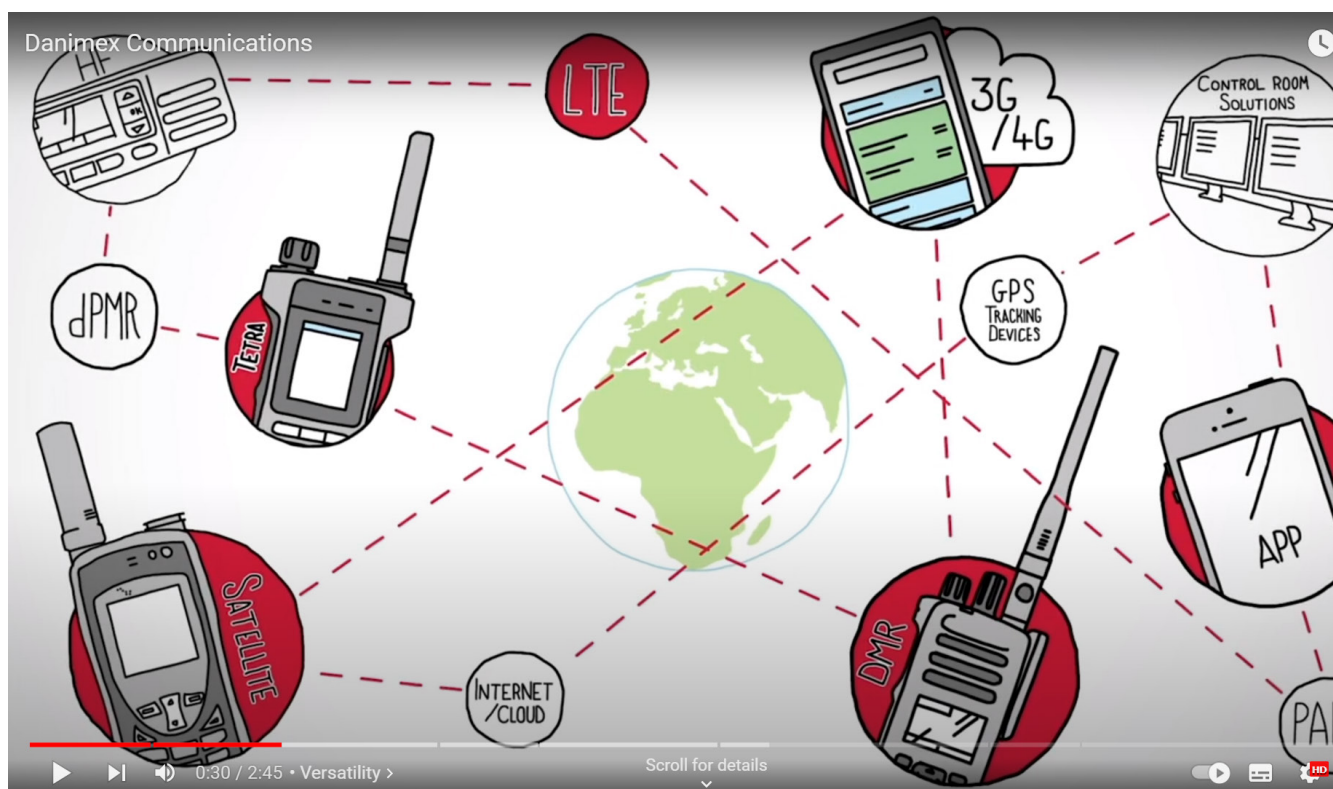
# Contents

Executive summary . . . . .	3
Our Operations . . . . .	5
Unifying Responders, Protecting Communities . . . . .	6
Defending Borders, Preserving Ecosystems . . . . .	7
Secure Operations, Seamless Communication . . . . .	8
Securing Ports and Airports . . . . .	9
Enhancing Guest Experiences . . . . .	10
Global Humanitarian Unity . . . . .	11
Powering Connectivity . . . . .	12
Learn More . . . . .	13
Motorola Solutions . . . . .	14
Long Range Acoustic Devices . . . . .	16
CCTV and Access Control . . . . .	18
IT Backbone and Access . . . . .	20
MESH IT Access and IP Communication Solutions . . . . .	21
Next-Gen POC Communication . . . . .	23
Tactical Communication . . . . .	25
Advanced Rescue . . . . .	26
Body Worn Cameras . . . . .	27
Power Solutions . . . . .	29
Satellite Solutions . . . . .	31

# Executive summary

This document describes the Danimex wider product portfolio. You will find an overview of most of the brands that Danimex supports, as well as a brief description of them. For further information please contact your Danimex representative or mail us at [danimex@danimex.com](mailto:danimex@danimex.com).

## Danimex solutions video



## About us

Danimex Communication A/S is an award winning distributor of radio communication solutions and equipment throughout the world. We do business with humanitarian organisations, NGO's, defence, security and government organisations as well as modern industry. We base our business on quality products, full service and lasting relationships.



# Vertical markets



**EMERGENCY AND SECURITY**



**TACTICAL**



**OIL AND GAS / MINING**



**PORTS AND AIRPORTS**



**HOSPITALITY AND LODGING**



**HUMANITARIAN**



**UTILITIES**



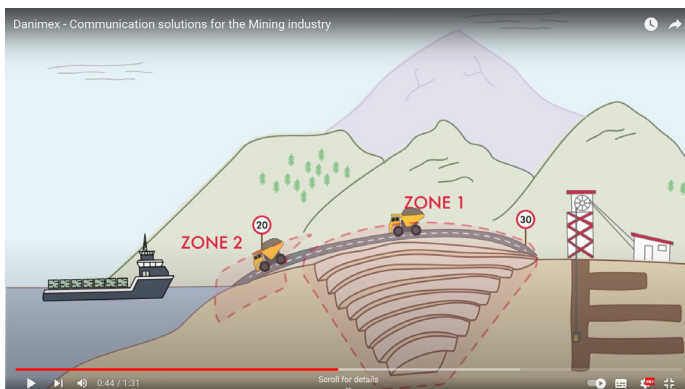
# Our Operations

in Europe, Middle East, Africa and wherever our customers take us. Our head office is located in Denmark and to be close to our main distribution channels, we have sub-offices in South Africa along with the sales representations across Middle East and Africa.

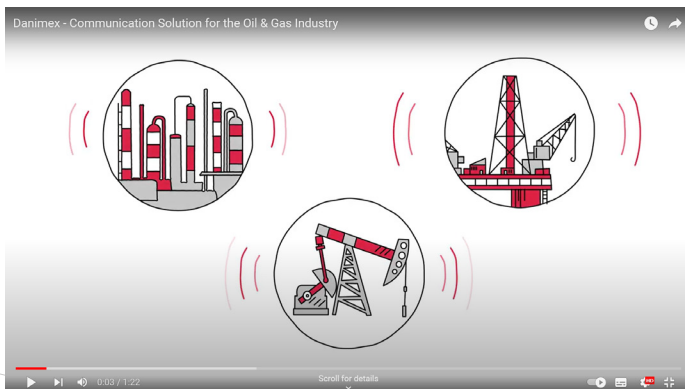
## DANIMEX SOLUTIONS VIDEO



## MINING SOLUTIONS VIDEO



## OIL AND GAS SOLUTIONS VIDEO





## Unifying Responders, Protecting Communities

Our emergency portfolio is purpose-built for public safety services such as police, fire service, ambulance and lifeboat teams.

**We deliver advanced communication infrastructure** (including radios and encrypted networks) that enables teams to coordinate instantly across units, cutting down response times and boosting operational efficiency during emergencies.

Our solutions consist of **robust encryption** and **secure data transfer** that safeguards sensitive information, ensuring communication remains confidential and protected in critical and high-pressure situations.

**Tailored telecommunication** solutions can be customised to each organisation's operational environment, giving responders precisely the tools they need in the field.

With our solutions, emergency services gain more than just technology, they get a trusted communication system that saves time, enhances safety, and empowers teams to save lives.







# Defending Borders, Preserving Ecosystems

Our tactical portfolio is built for military and security services such as armed forces, intelligence agencies, law enforcement bodies and private security firms - who can face communication breakdowns, security breaches and lack of real-time visibility in the field.

We deliver **encrypted, field-ready** communication systems that enable instant **coordination**, secure critical **data** and give teams full **operational awareness** - even in hostile or remote environments.

The portfolio also supports **game parks** and wildlife conservation areas, helping rangers combat **poaching**, **coordinate** patrols and keep visitors **safe**.





# Secure Operations, Seamless Communication

Our Oil & Gas and Mining portfolio is designed for remote and harsh operational environments, where teams face connectivity blackouts, delayed emergency response, equipment downtime, and high safety risks in extreme conditions.

We deliver satellite communication systems, ruggedised mobile devices, and specialised networking equipment that maintain **reliable connections** in remote locations, enable **rapid response** to incidents, support **real-time monitoring** of operations, and ensure critical data reaches headquarters instantly.

Customised solutions with robust hardware and secure communication protocols help teams prevent accidents, minimise downtime, and keep workers safe even in the harshest environments.



ATEX & IS





# Securing Ports and Airports

Our Ports and Airports portfolio is designed for busy transport hubs where teams face coordination challenges, tight schedules, and security risks.

We provide radio communication systems, radar technologies, and surveillance solutions that enable **seamless coordination** between ground staff, air traffic controllers, and vessel operators, ensuring **safe** and **timely** arrivals and departures.

Our products also include access **control**, CCTV networks, and intrusion detection systems, helping to prevent unauthorised access, enhance situational awareness, and **safeguard** facilities against potential threats.



ATEX & IS



## Enhancing Guest Experiences

Our Hospitality portfolio is designed for hotels and resorts where teams can face service challenges, communication bottlenecks, and security concerns.

We provide phone systems, high-speed internet connectivity, and staff communication tools that enable **seamless interaction** between guests and staff, **support** online bookings and entertainment **services**, and ensure **smooth operations**.

Our solutions also include CCTV systems and radios, helping teams **maintain security** and **respond quickly** to issues, ensuring a flawless guest experience.





# Global Humanitarian Unity

Our products and solutions are designed for humanitarian organisations operating in disaster zones, conflict areas, and other critical settings, where teams face communication breakdowns, limited access to power, and logistical challenges.

We provide radio communication systems, portable power solutions, and field-ready equipment that enable **reliable coordination**, **enhance safety**, and ensure operations run **efficiently** even in the most challenging environments.

Partnering with leading manufacturers, we deliver tailored solutions to meet the specific needs of organisations like UNICEF and other humanitarian agencies, helping them respond faster, protect staff, and support affected communities effectively.







## Powering Connectivity

Our Utilities portfolio is designed for water, electricity, and gas companies, where teams face remote operations, safety risks, equipment failures, and communication breakdowns.

We provide two-way radios, satellite communication, wireless broadband, and off-grid power solutions that keep teams **connected**, maintain operational **control**, ensure worker **safety**, and provide reliable **power** in remote locations.

With expert support and tailored solutions, we help organisations prevent downtime, respond rapidly to incidents, and maintain essential services without interruption.



# Learn more about our solutions.

## DISCOVER OUR CASE STUDY AND SOLUTIONS PAGE!



### DIVE INTO SUCCESS STORIES

Explore real-life examples of how we've partnered with clients to overcome obstacles and achieve remarkable results. Get valuable insights and ideas for your own business endeavours!

offers a range of tailored options to streamline operations, enhance customer experience, boost productivity, and optimise your digital presence. We've got the answers you're looking for!

### TAILORED SOLUTIONS FOR YOU

Are you looking for solutions to your specific business needs? There is no need to look any further! Our Solutions page

### VISIT NOW

Ready to unlock your potential? Head over to our Case Study and Solutions page at to discover the path to success.



## Watch Now!

# Motorola Solutions

We offer a comprehensive Motorola product portfolio across multiple regions, designed to support organisations operating in dynamic, high-stakes environments.

Solutions such as Broadband Push-To-Talk, Critical Connect, WAVE PTX, Broadband LTE Devices, and Mobile Video systems, including Body-Worn Cameras, enable seamless collaboration through voice, video, and data, helping public safety agencies and enterprises stay **connected**, **coordinate** efficiently, and enhance **operational performance** in critical situations.

## Which communication solution is right for you?





# ” Bodyworn Cameras for a Safer Tomorrow.

**SOLD AND  
SUPPORTED**  
Available From  
 **MOTOROLA SOLUTIONS**



*Body cameras are a critical part of your operation - but they're only the beginning. Go beyond the body camera by leveraging the power of the end-to-end Motorola Solutions technology ecosystem to keep your team, and the public, safe.*





Genasys™



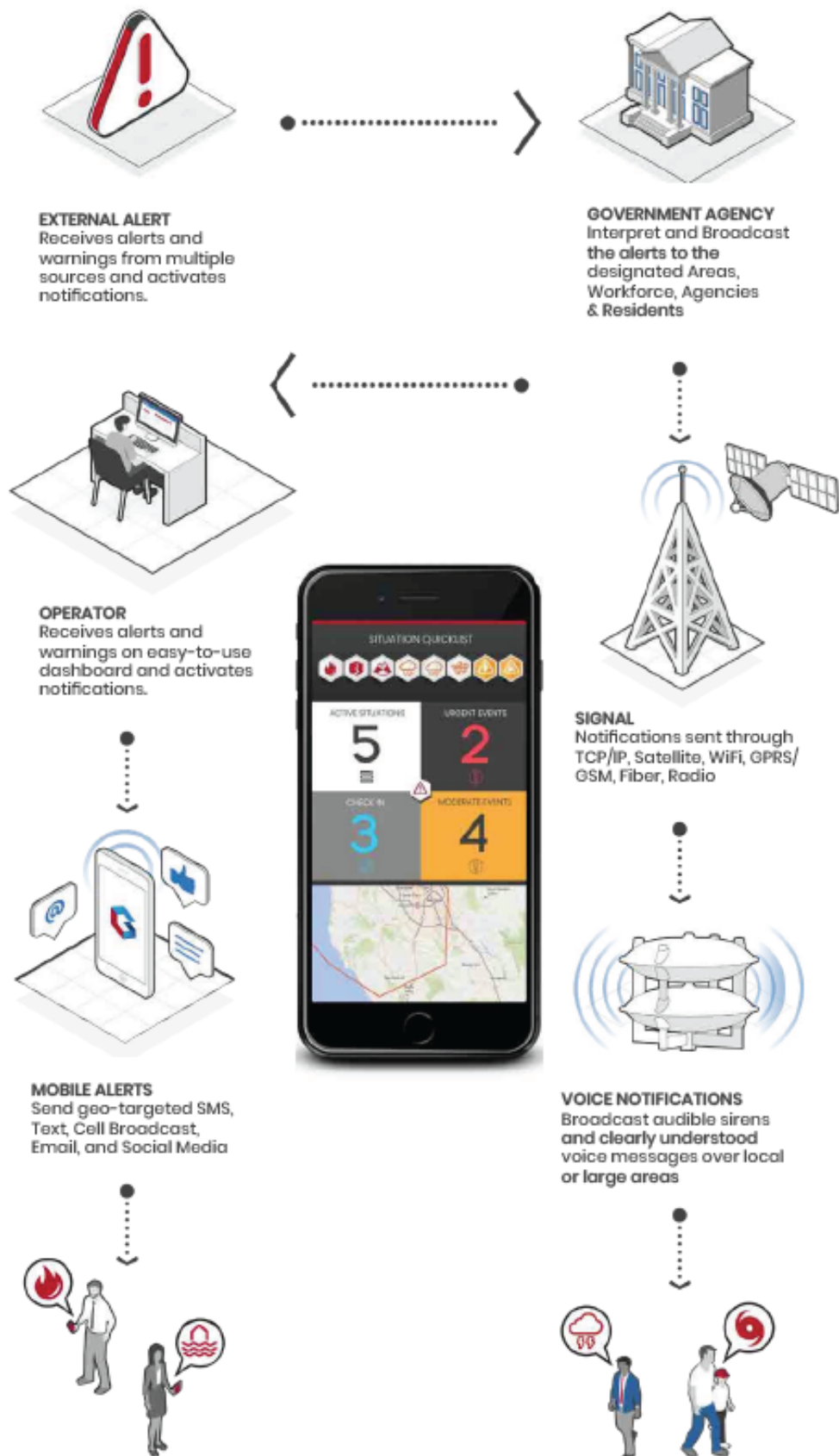
## Long Range Acoustic Devices

Genasys LRAD® systems are deployed in over 100 countries to support organisations in **high-stakes environments** such as public safety operations, emergency evacuations, border control, maritime security, and disaster response.

The Long-Range Acoustic Device (LRAD) delivers high-intensity, directional voice messages and mass alerts with exceptional clarity, ensuring that instructions are heard above engine noise, crowds, or chaotic conditions.

Combined with Integrated Mass Notification Systems (IMNS), LRAD® enables coordinated mass communication during evacuations, crowd control at large events, and real-time warnings for critical infrastructure, helping teams manage **emergencies** effectively, **protect** people, and maintain operational **control** in demanding situations.







## CCTV and Access Control

In today's world, organisations face growing **security challenges** from crime and terrorism, creating a need for real-time monitoring, actionable intelligence, and efficient incident response.

Our security portfolio - including Cambium, SecurifAI, Motorola, and Avigilon - delivers solutions that enhance **situational awareness** and **protect assets** across workplaces, public spaces, and critical facilities.

Cambium provides high-resolution wireless video streams, Motorola offers mission-critical video solutions and body-worn cameras for live-streaming and location tracking. Avigilon supplies advanced video management software and wearable cameras, and SecurifAI provides AI-powered analytics for real-time threat detection. Together, these tools enable teams to monitor, respond, and safeguard people and property effectively in dynamic environments.







”  
“Clear Vision, Safe Surroundings”

A professionally designed and installed security system is essential for businesses to protect facilities, safeguard employees, and maintain smooth operations.

Such systems help prevent and deter crime, reduce risks and operational costs, encourage safe and responsible behaviour, and support law enforcement when incidents occur, ensuring organisations can operate securely and efficiently in any environment.





# IT Backbone and Access

We offer IT backbone and access solutions from Cambium Networks, designed to support organisations across sectors such as fire and rescue, emergency services, oil and gas, mining, hospitality, and industry where **reliable, secure** connectivity is critical.

Cambium's cnMaestro™ platform provides **real-time**, cloud-based or on-premises network **control**, simplifying device **management**, offering full network **visibility**, and ensuring high system **availability**.

The solutions include high-grade **encrypted** networks and wireless video **surveillance** infrastructure, enabling organisations to stream high-resolution CCTV footage, manage networks efficiently, and maintain **secure, uninterrupted** communication across all operations.



## Cambium Networks







# MESH IT Access and IP Communication Solutions

In today's world, reliable, rapidly deployable connectivity is essential for teams operating in **dynamic environments** such as emergency services, military units, and mobile mining crews.

Danimex offers MESH-based solutions from DTC, ACE6, and HYPHA, utilising advanced COFDM wireless technology to create **IP-based private networks** that work in both line-of-sight and non-line-of-sight scenarios.

These hub-less networks can form point-to-point, point-to-multipoint, and multipoint-to-multipoint connections, enabling teams to **communicate seamlessly, coordinate operations** in real time, and maintain **connectivity** in challenging or remote locations.







*Situational awareness for command with reliable real-time updates and location from fire fighters on the front lines.*







# Next-Gen POC Communication

With the increasing coverage and reliability of Public Land Mobile Networks (PLMN) and LTE, we offer Push-to-Talk over Cellular (PoC) solutions from Motorola Solutions, TASSTA, and TRBOnet, designed for organisations in oil and gas, mining, security, hospitality, and industrial sectors.

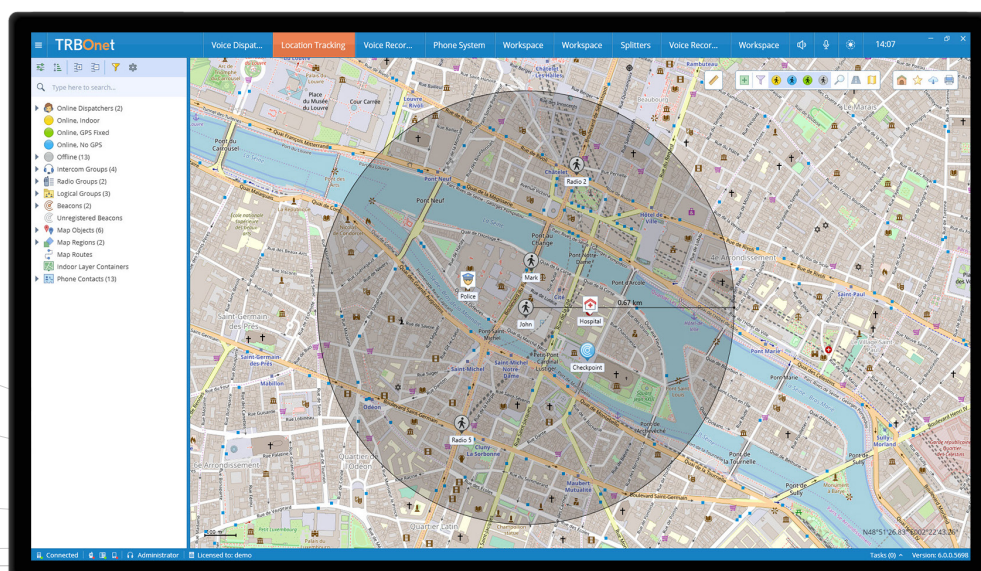
These cloud-based PoC systems provide **country-wide coverage** without network investment, **flexible scaling** of users, and all the features of a trunked radio network.

By leveraging existing cellular and WLAN networks, PoC enables teams to communicate in **real time** across wide areas, **reduce costs**, and maintain **operational efficiency** in fast-moving or remote environments.



**TRBOnet**  
Dispatch Systems

**ecom**





”  
“Stay connected  
wherever You Are”

**RugGear®**

**TELOX**



**MOTOROLA  
SOLUTIONS**

The screenshot displays the TRBOnet software interface. At the top, there's a navigation bar with tabs like 'Voice Dispat...', 'Location Trac...', 'Voice Record...', 'Phone System', 'Workspace', 'Workspace', 'Splitters', 'Voice Record...', and 'Workspace'. The main area is divided into several panels:

- Left Panel:** A search bar and a list of system components including Online Dispatchers (1), Online, Indoor, Online, GPS Fixed, Online, No GPS (2), Offline (12), Intercom Groups (4), Radio Groups (2), Logical Groups (3), Beacons (2), Unregistered Beacons, Map Objects (4), Map Regions (1), Map Routes, Indoor Layer Containers, and Phone Contacts (13).
- Map:** A central map showing a city street grid with various location markers and labels like 'Cour de la Gare', 'Cour de la Gare', 'Cour de la Gare', etc.
- Right Panel:** Contains communication controls for DG 110 and DG 120, including 'Free channel', 'Sender', 'PTT', and 'System Bridge'.
- Bottom Panel:** A log of events with columns for Date, System, Sender, Destination, Description, and Details. It shows a timeline of events from 5/19/2022 12:03:28 PM to 5/19/2022 11:53:31 AM.

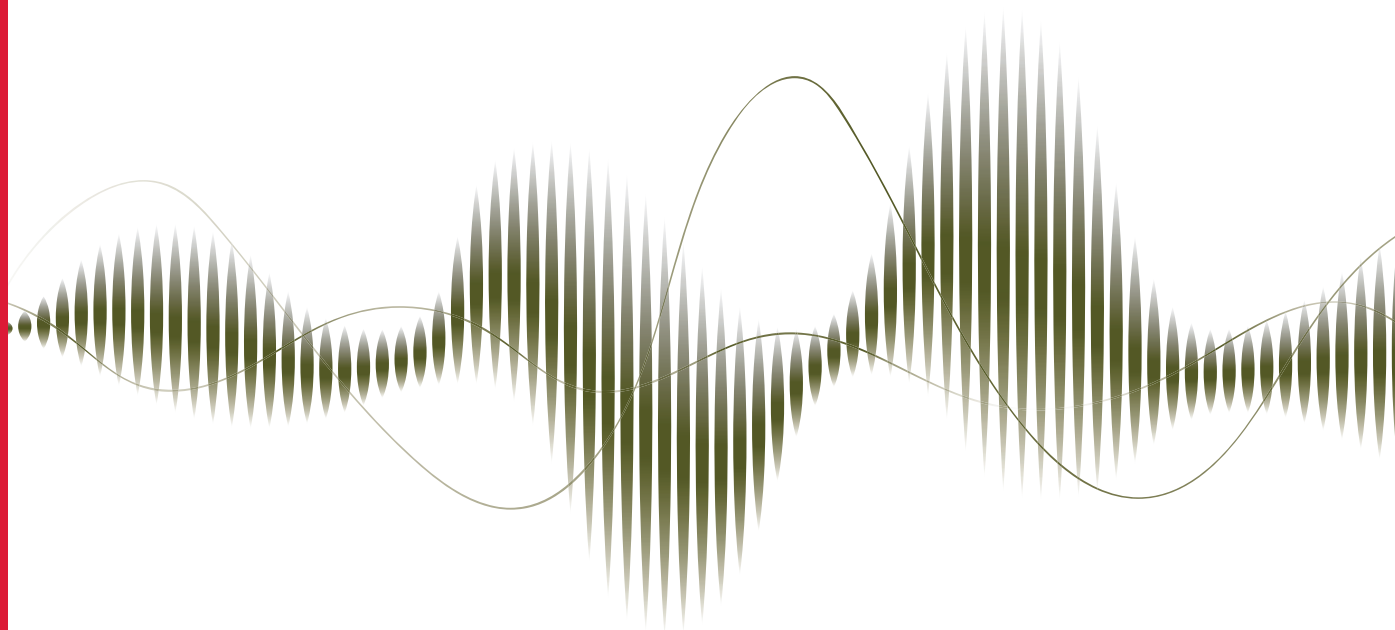
At the bottom of the interface, there's a status bar showing 'Connected', 'Administrator', 'Licensed to: demo', and 'Tasks (9) - Version: 6.0.0.5668'.



# Tactical Communication

Tactical communications are critical for military operations, police SWAT teams, and game park security, where **clear, real-time** coordination and **intelligence** sharing can determine mission success.

We provide High Frequency (HF) digital voice and data communication, along with body-worn sensors that deliver **mission-critical information**, enabling teams to **react immediately** to emergencies, anticipate potential **issues**, and make informed tactical **decisions** in the field.



SAVOX



 SORDIN





# Advanced Rescue Communication Solutions

We offer Hardline Rescue Kits by SAVOX, designed for confined space, collapse, urban search, and high-angle rescues, enabling **reliable** two-way communication between rescue teams and victims.

Suitable for fire and rescue services, emergency access, oil and gas, and mining, the kits provide hands-free, full-duplex private **communication** even in challenging environments where traditional radios fail. With **watertight, shock-resistant** microphones, they allow rescuers to **locate** and communicate with trapped individuals, ensuring **safer**, more **effective** rescue operations in critical scenarios.

## SAVOX





# Body Worn Cameras

Body Worn Cameras (BWC) from providers like Motorola and TELOX are an integral part of modern security systems, helping organisations manage rising concerns over **domestic crime** and **global threats**.

By providing enhanced situational **awareness**, real-time incident **recording**, and improved staff **safety**, BWCs enable organisations to **protect** premises and personnel, **prevent** unlawful conduct, support **investigations**, and maintain **operational efficiency** as part of a comprehensive security strategy.





”

*“Bodyworn Cameras  
for Community Safety.”*



**MOTOROLA**  
SOLUTIONS

*Capture every incident while deterring theft and aggression with body cameras that fit seamlessly around your operations. Complete all configuration and maintenance at your convenience, using our easy-to-use backend software, VideoManager - requiring minimal training and disruption.*







## Power Solutions

We offer a wide range of energy solutions, including high-performance solar kits, complementary components, and portable lighting devices, designed for remote or challenging environments.

Our products deliver reliable, sustainable power, enabling teams to maintain seamless **connectivity**, operate **efficiently**, and complete projects **safely** and **effectively**, with customised solutions tailored to each customer's specific needs.



GOALZERO®

*"Power.  
Anything.  
Anywhere."*



Victron Energy provides **reliable** and **innovative power** conversion and **energy** storage solutions for individuals, businesses, and communities, enabling efficient, sustainable, and uninterrupted energy supply.

From solar charge controllers to advanced battery inverters, their products deliver **seamless integration**, **exceptional performance**, and peace of mind, helping users maintain energy **reliability**, reduce operational **costs**, and support **sustainable** energy initiatives.







# Satellite Solutions

We offer satellite communication solutions for individuals and organisations operating in **remote** or **challenging** environments, where traditional networks are unavailable.

Our portfolio of tailored satellite devices ensures **reliable, seamless connectivity**, enabling professionals, teams, and adventurers to **communicate** effectively, **coordinate** operations, and stay **connected** beyond conventional boundaries.



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